

Growth Manager, Indonesia

52% of the world can't access healthcare: we're a business that does something about it. Join us.

How does it work? We've built an app that works offline, and then go to more rural areas and train the health workers and independent people to be a decentralised network of field agents. They collect data on health needs, run targeted awareness and screening campaigns (which is productised and funded by a huge range of global companies) and then order and manage the distribution of private sector medicines, insurance plans and community health products! We're now looking to enhance this platform more, and become a comprehensive, end-to-end health service for less urbanised.

This isn't an easy task, but we're doing it – this isn't all talk! 5 countries, 5,500 agents trained, 50 core staff, and 500,000 lives touched so far. Most of this growth came in 2021, and we are planning to double this in the next six months too...

Why work with us? We are a tech start-up, in a unique space, with a new value proposition to build a socially minded business models for half the planet. You get to be creative, move fast, own truly important things, grow, and help people. We're not a charity either, we are redesigning how affordable healthcare is delivered through truly innovative business and service delivery models – we've raised VC money and are revenue generating and are focusing on our scale up.

We already work with over half of the world's largest pharmaceutical companies and have footholds in five markets, including India and Indonesia (with close to 20% of the world population there – with more growth and partnerships planned), and Philippines, Cambodia, and Kenya too! We're just getting started though, so get onboard: do something that matters.

Learn more on [our website](#), find some of our features in the news ([Tech in Asia](#), [Straits Times](#), [with our founder story](#), or [Facebook talking about us](#)? Or just Google reach52!), [watch this explainer video](#) – or just get in touch! 😊

Who are we looking for?

reach52 works closely with communities to coordinate, plan, and execute health related programs in close partnership with local stakeholders to increase awareness and promote a healthier lifestyle. The Growth Manager is also responsible for successfully delivering sponsored programs in selected sites across maternal and child health, infectious diseases, chronic disease management programs/ amongst others. This includes planning, stakeholder management, monitoring and evaluation of program impact.

The successful candidate will be part of our fun loving, hardworking team, and will be based in our sites in Indonesia, who ideally is an entrepreneurial self-starter, detail oriented and impact outcomes focused. This role requires frequent travel to implementation sites. He/she will also be required to work closely with the technical team to provide timely feedback on user interface related issues, follow up on bug fixes and propose changes to improve our technology platforms.

A strong knowledge of public health, project management and service delivery implementation would be advantageous.

Title: Growth Manager

Project Duration: Full time with 6-month probation period

Start Date: ASAP

Location: reach52 Indonesia communities

Reporting to: Senior Manager, Implementation

What you'll do

The core role scope and responsibilities of the role will be:

- Work with reach52 partners (government, private companies, NGOs etc) to deliver bespoke community programs
- Work with IT developers to share technology changes needed and provide business guidance
- Manage and deliver user training
- Manage reach52 service implementation – aligning scalable activities with target impact outcomes
- Work on strategy for new launch sites and inform pipeline for service expansion through effective yet cost efficient methods
- Help design solutions based on community needs (e.g. partner products and services);
- Conduct rigorous analysis of data and results
- Work with management team on other strategic projects as the need arises
- Brief internal stakeholders and work collaboratively with other teams

Who you are (probably!)

We're reasonably sure you should have a profile like this, but we can flex sometimes:

- 3-5 years' experience in healthcare, project delivery, consultancy and/or training
- Knowledge of healthcare, public health and/or healthcare technology platforms
- Ability to think outside the box in a very innovative way
- Excellent written and verbal communication skills; able to speak and write the local language
- Attention to detail, working to deadlines and project management
- Willingness and ability to travel to pilot sites (and stay there for 1-3 weeks for implementations)
- Willingness to learn new skills and work hard to get implementations complete in challenging but rewarding environment
- Ability to work with developers and translate launch site and other user needs into technology features that can be developed.
- Inspire confidence from new partners, and be trusted by them to work with reach52

Interested candidates may send in their CV and cover letter to operations@reach52.com